

David Huss

From: Judy Denman [denmanj@k12tn.net]
Sent: Tuesday, November 10, 2009 12:26 PM
To: David Huss
Subject: bids

Mr. Huss,

The prices for our food bid which takes effect Dec 1 are down in every category. "Volatile Market Items" category is down 6%, Proposal I (canned goods, staples, cleaning and non-food supplies) down 6%, and Proposal II (Frozen, Chilled, and Breakfast) down 2%. I think US Foods shook Sysco up. Competition is great! I will get everything to you for board approval.

Judy

Judy Denman
Food Service Supervisor
Obion County Schools
731-885-9743
denmanj@k12tn.net
Fax 731-885-4902

BID REQUEST TALLY SHEET

NATURE OF BID: Food & Nonfood DATE OF REQUEST: 8-20-09

METHOD OF BID: Bottom line and Cost Plus Fixed Fee

- BIDS REQUESTED FROM:
1. Hardin Sysco
 2. US Foodservice
 3. Gordon Foodservice
 4. _____
 5. _____
 6. _____
 7. _____
 8. _____

BIDDERS	DATE BID RECEIVED	HOW BID WAS RECEIVED	TOTAL BID PRICE
1. <u>US Foodservice</u>	<u>10-29-09</u>	<u>Hand delivered</u>	<u>see tally sheet</u>
2. <u>Hardin Sysco</u>	<u>10-29-09</u>	<u>Fed Ex</u>	<u>see tally sheet</u>
3.			
4.			
5.			
6.			
7.			
8.			

DATE & TIME OF BID OPENING OR QUOTE CALL: October 30, 2009 9 AM

SIGNATURES OF PERSONS PRESENT AT OPENING OR CALL: Loray J. Linder

Judy Dorman
Bileen Rich
Arnold Cook
Amylester

BIDDER ACCEPTED AND AMOUNT: Sysco is low bidder on Proposal 182

NOTE: IF LOW BIDDER NOT ACCEPTED, STATE REASONS: Volatile bid - US Food Service was declared "Non-responsive" due to the addendum that was sent in with the bid. Therefore, Sysco received all categories for the bid period

SIGNED: Bileen Rich LNP
AUTHORIZED SIGNATURE

BID TALLY SHEET

Bid Period: December 1 to May 31, 2010

COMPANY	BID PACKAGE 1 (Frozen, Chilled, & Breakfast)	BID PACKAGE 2 (Canned Vegetables, Fruits, & Meats, Staples, Cleaning Supplies & Non-Food Supplies)
Gordon Food Company	No Bid	No Bid
Hardin's Sysco	Volatile \$88,079.95 \$88,750.75/ok	\$528,654.04 \$522,773.21/ok
US Foods	Package 1 \$651,878.34 \$651,825.44/ok Package 1 \$655,278.76	\$519,357.15 \$551,882.95/Corrected

REELFOOT AREA CONSORTIUM

VOLATILE MARKET ITEMS-Cost Plus Fixed Fee

Date Submitted: 10/28/09

Name of Firm Submitting Proposal: Sysco Memphis, LLC.

Mailing Address: 4359 B. F. Goodrich Blvd. Memphis, TN 38118

Telephone: 901-795-2300 FAX: 901-375-8896

GRAND TOTAL – VOLATILE MARKET ITEMS \$ 88,079.95

I certify by my signature below that the costs quoted in the proposal are correct and that I have the authority to obligate the company to perform under the conditions outlined in the contract.

Steven A. Brown
Signature

Steven A. Brown
Print or Type Name

Bid Manager
Title

901-367-7685
Telephone Number

REELFOOT AREA CONSORTIUM

PROPOSAL I: FROZEN, CHILLED & BREAKFAST

Date Submitted: 10/28/09

Name of Firm Submitting Proposal: Sysco Memphis, LLC.

Mailing Address: 4359 B. F. Goodrich Blvd. Memphis, TN 38118

Telephone: 901-795-2300 FAX: 901-375-8896

TOTAL FROZEN MEAT EXTENSION

\$ 270,586.75/OK

TOTAL FROZEN FRUIT & VEGETABLE EXTENSION

\$ 94,445.39/OK

TOTAL FROZEN & CHILLED MISCELLANEOUS
EXTENSION

\$ 76,472.52/OK

TOTAL BREAKFAST EXTENSION

\$ 210,373.68 ~~210,320.70~~

GRAND TOTAL - PROPOSAL I

\$ 651,825.44

\$ 651,878.34

I certify by my signature below that the costs quoted in the proposal are correct and that I have the authority to obligate the company to perform under the conditions outlined in the contract.

Steven A. Brown
Signature

Steven A. Brown
Print or Type Name

Bid Manager
Title

901-367-7685
Telephone Number

REELFOOT AREA CONSORTIUM

PROPOSAL II: CANNED VEGETABLES, FRUITS & MEATS; STAPLES;
CLEANING & NON-FOOD SUPPLIES

Date Submitted: 10/28/09

Name of Firm Submitting Proposal: Sysco Memphis, LLC.

Mailing Address: 4359 B.F. Goodrich Blvd. Memphis, TN 38118

Telephone: 901-795-2300 FAX: 901-375-8896

TOTAL CANNED VEGETABLE, FRUIT & MEATS
EXTENSION

\$120,024.44 /okang

TOTAL STAPLES EXTENSION

\$265,353.00 [#]259,472.17

TOTAL CLEANING SUPPLIES EXTENSION

\$16,756.92 /okang

TOTAL NON-FOOD SUPPLIES EXTENSION

\$126,519.68 /okang

GRAND TOTAL - PROPOSAL II \$522,773.21 ~~\$528,654.04~~

I certify by my signature below that the costs quoted in the proposal are correct and that I have the authority to obligate the company to perform under the conditions outlined in the contract.

Steven A. Brown
Signature

Steven A. Brown
Print or Type Name

Bid Manager
Title

901-367-7685
Telephone Number

REELFOOT AREA CONSORTIUM

PROPOSAL I: FROZEN, CHILLED & BREAKFAST

Date Submitted: 10/30/09

Name of Firm Submitting Proposal: US Foodservice

Mailing Address: 1350 N. 10th Street Paducah, KY 42001

Telephone: 270-442-8243 FAX: 270-444-7370

TOTAL FROZEN MEAT EXTENSION	<u>269,004.52</u>
TOTAL FROZEN FRUIT & VEGETABLE EXTENSION	<u>99,115.55</u>
TOTAL FROZEN & CHILLED MISCELLANEOUS EXTENSION	<u>72,768.24</u>
TOTAL BREAKFAST EXTENSION	<u>214,390.45</u>
GRAND TOTAL - PROPOSAL I	<u>655,278.76</u>

I certify by my signature below that the costs quoted in the proposal are correct and that I have the authority to obligate the company to perform under the conditions outlined in the contract.


Signature

Woody Cheatham
Print or Type Name

VP Sales
Title

270-442-8243
Telephone Number

REELFOOT AREA CONSORTIUM

PROPOSAL II: CANNED VEGETABLES, FRUITS & MEATS; STAPLES;
CLEANING & NON-FOOD SUPPLIES

Date Submitted: 10/30/09

Name of Firm Submitting Proposal: US Foodservice

Mailing Address: 1350 N 10th Street Paducah, KY 40001

Telephone: 270-442-8243 FAX: 270-444-7370

TOTAL CANNED VEGETABLE, FRUIT & MEATS
EXTENSION

~~*122,052.98~~ (123,183.20) ^{ARX}

TOTAL STAPLES EXTENSION

~~234,416.56~~ 267,900.69

TOTAL CLEANING SUPPLIES EXTENSION

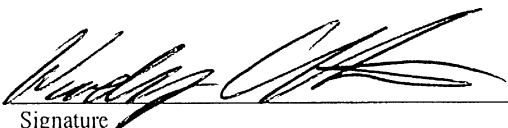
A 17,525.12 /OK

TOTAL NON-FOOD SUPPLIES EXTENSION

~~145,362.49~~ 143,273.94 ^{10/30/09}

GRAND TOTAL - PROPOSAL II \$551,882.95 ~~519,357.15~~

I certify by my signature below that the costs quoted in the proposal are correct and that I have the authority to obligate the company to perform under the conditions outlined in the contract.


Signature

Woody Cheatham
Print or Type Name

VP Sales
Title

270-442-8243
Telephone Number

REELFOOT AREA CONSORTIUM

VOLATILE MARKET ITEMS-Cost Plus Fixed Fee

Date Submitted: 10/30/09

Name of Firm Submitting Proposal: US Foodservice

Mailing Address: 1350 N 10th Street Paducah Ky 42001

Telephone: 270 442-8243 FAX: 270-444-7370

GRAND TOTAL - VOLATILE MARKET ITEMS 79,235.54 *OK/EMJ*

I certify by my signature below that the costs quoted in the proposal are correct and that I have the authority to obligate the company to perform under the conditions outlined in the contract.


Signature

Woody Cheatham
Print or Type Name

VP Sales
Title

270-442-8243
Telephone Number